

ABOUT US

PolyCapro Trading LLC, Dubai, UAE (PCT) incorporated with a mission for developing the international trading business and to create long term value for all stakeholders, suppliers in the chemicals and polymer segment.

Dubai, UAE being an international trading hub facilitates ease of business across continents. The strategic location of Dubai supports easy access to markets for customers in Asia, Europe and Africa

As we grow the business, there will be need for ware-housing and distribution and Dubai provides the ideal geographical advantage, world class infrastructure and ease of operations.

PRODUCT

PolyCapro Trading LLC (PCT) shall provide end-to-end services to across the supply chain enabling value to both the supplier and customers



PolyCapro Trading LLC will deal in:

- Raw Material: Caprolactam (Raw material for polyamide 6)
- Polymers derivatives: Nylon 6 Chips, Nylon 66 Chips, Nylon 6 Industrial yarns, Nylon 6 Tire cord fabrics
- Other Polymers: HDPE, LDPE, PP and PET
- Specialty chemicals: Sodium borohydride, technical Ammonium sulphate

ADDING VALUE

PolyCapro Trading LLC (PCT) shall provide end-to-end services across the supply chain enabling value to both the supplier and customers.



Marketing & Sourcing

PCT leverages its strong domain knowledge of product and market to enable service its stakeholders.

PCT can act as a reseller on a principal-to-principal basis for its clients or represent the client as an agent in countries where it operates its own sales offices. This allows the company to provide flexibility on services to its customers.

As a value-added service, PCT provides technical expertise in understanding customer requirement in offering right quality products. The team can also provide technical services to resolve quality issues in the field on behalf of the supplier

PCT understands the customer/ supplier commercial needs like spot / contract pricing, inventory management and other terms and offers optimal solution enabling business.



Finance

To allow both suppliers and customer to do business on their own terms, PCT facilitates by buying chemicals as per supplier's terms and delivering the goods to the customer as per agreed terms. As part of this service, PCT is able to offer trouble free transactions using various financing options.



Logistics

PCT has plans for global storage facilities in ports in UAE, Europe, the South-East Asia and other regions based on customer requirement and business needs.

PCT has tie-up with multi-national logistic firms and with an expert logistics team ensures faster delivery across the supply chain thereby assuring a smooth production flow with consistent and reliable quality & pricing for customers.

HOW WE WORK

PolyCapro Trading LLC strongly offers a wide range of services. As an organization we are able to adapt our services to meet our partners' needs. Depending on the customers and their demands, the company offers tailor-made solutions not only as a trade partner, but also as a distributor and agent. Depending on the customers and their requirements, we offer tailor-made solutions through various options, as a trade partner, distributor and agent.

We work on open-book concept in our dealings.



Distribution

In order to provide our customers with the highest level of service, PolyCapro Trading LLC has in partnership with suppliers planned for large warehouses in key markets.

Agent

PolyCapro Trading LLC has a large and valuable network of producers and clients. In some regions, like Eastern Europe, South East Asia, Russia and India, we act as an agent for larger producers. By delivering this service we allow both producers and clients to use our network and expertise to achieve the best results.

Open book

As a business philosophy the company believes in a “open book” concept where a transparent approach with our network of suppliers and customers ensures full satisfaction across the supply chain. In addition, the company offers end-to-end services from order to payment ensuring customer and supplier satisfaction

CONTACT

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